

Alibaba.com verified Supplier



Assessment Report

Presented to

Yangzhou Changqingshu Sports Goods Co., Ltd.

扬州长青树体育用品有限公司

Gold Supplier & Assessed Company Relationship:	<input checked="" type="checkbox"/> Self-owned <input type="checkbox"/> Wholly Owned <input type="checkbox"/> Shareholder/Partner <input type="checkbox"/> Cooperation Partner <input type="checkbox"/> Same Legal Representative
Company Address	NO.2 Feilong Road,Wujian Town Industrial Park,Jiangdu District,Yangzhou city,Jiangsu Province
City / Country:	Yangzhou / China
Consigner of Assessment:	Alibaba
Gold Supplier Member ID:	cncqsy
Gold Supplier Company Name:	Yangzhou Changqingshu Sports Goods Co., Ltd.
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Service Provided by Intertek

Report No.: 23030520_P+T





Report Number:	23030520_P+T	Assessment Type	Production & Trade Assessment
Date of Assessment:	11/Jan./2022	Report Date:	11/Jan./2022
Assessor's Name:	Edison Xu	Validity Period:	12/Jan./2022 - 11/Jan./2023
Reviewed By:	Bengang Wang	Online Verification:	https://www.intertek.com.cn/ASVService/Home/IndexCN

Important Notes:

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Section 1: Company Overview

Company Overview			
1.1 Legal Validity			
Does the company have a valid business license?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Business License Number:	913210127796793006
Year Established:	19/Sep./2005	Validity Period:	19/Sep./2005-31/Dec./2049
Export Experience:	10 Years	Industry Experience:	17 Years
Registered Address:	Wujian Town Industrial Park,Jiangdu District,Yangzhou city, Jiangsu Province,China		
Company Address:	NO.2 Feilong Road,Wujian Town Industrial Park,Jiangdu District,Yangzhou city,Jiangsu Province,China		
Is It Listed Company?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	Company Stock Code:	N/A
Annual review conducted by the Industrial & Commercial Bureau?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Reviewed By:	Market Supervision Administration Bureau of Jiangdu
Registered Capital:	RMB 3,500,000		
Corporate Representative:	Ms. Yuying Tang		
Industry:	Sports & Entertainment		
Business Type:	<input type="checkbox"/> Manufacturer <input type="checkbox"/> Trading Company <input checked="" type="checkbox"/> Manufacturer & Trading Company		
Type of Ownership:	<input checked="" type="checkbox"/> Private Owner <input type="checkbox"/> Public Company <input type="checkbox"/> Joint Venture <input type="checkbox"/> Stated Owned <input type="checkbox"/> Sole Proprietorship <input type="checkbox"/> Other		
Products /Service:	Knee Brace,Wrist Brace,Ankle Support,Elbow Support,Back And Waist Support		
1.2 Company Building Information			
Certification Type:	<input type="checkbox"/> Land Certification <input type="checkbox"/> Real Estate Certification <input type="checkbox"/> Lease Agreement <input checked="" type="checkbox"/> Factory Officer Claimed		
Total Building Size:	35,000 m ²		
Number of Building(s) :	5		
Office Size:	500 m ²		



Section 2: Human Resources

Human Resources			
2.1 Company Chart			
<pre> graph TD GM[GM] --- Admin[Admin Dept.] GM --- Finance[Finance Dept.] GM --- Sales[Sales Dept.] GM --- Production[Production Dept.] GM --- Quality[Quality Dept.] GM --- RnD[R&D Dept.] GM --- Purchase[Purchase Dept.] </pre>			
2.2 Employee Headcount			
Department Name	Full Time Employee(s)	Part-Time Employee(s)	Total
GM	1	0	1
Admin Dept.	10	0	10
Finance Dept.	4	0	4
Sales Dept.	6	0	6
Production Dept.	100	0	100
Quality Dept.	4	0	4
R&D Dept.	4	0	4
Purchase Dept.	2	0	2
Total Number:	131	0	131
2.3 Management			
Department	Name	Title	Year(s) in Current Company
Confidential	Confidential	Confidential	Confidential



Section 3: Current Export Situation

Current Export Situation							
There are 3 foreign trading employee(s) in the company.							
Working Experience	Headcount		Accepted Language	Listening & Speaking	Reading & Writing		
Over 30 Years			English	Yes	Yes		
21-30Years			N/A	N/A	N/A		
11-20 Years			N/A	N/A	N/A		
6-10 Years	2		N/A	N/A	N/A		
2-5 Years	1		N/A	N/A	N/A		
Less than 2 years			N/A	N/A	N/A		
Does the company have a valid export license?			<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No				
Export License Registration No.:			02249459				
Total Revenue (Previous Year, USD):			USD 9,000,000				
Total Export Revenue (Previous Year, USD):			USD 7,000,000				
Estimated Export Revenue (Current Year, USD):			USD 8,000,000				
Trade Agents Employed Overseas:			<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No				
Nearest Port:			Shanghai Port				
Accepted Payment Terms			<input checked="" type="checkbox"/> FOB <input checked="" type="checkbox"/> CIF <input checked="" type="checkbox"/> EXW <input checked="" type="checkbox"/> CFR				
Accepted Payment Type:			<input checked="" type="checkbox"/> L/C <input checked="" type="checkbox"/> T/T <input checked="" type="checkbox"/> Credit Card <input checked="" type="checkbox"/> Cash <input checked="" type="checkbox"/> West Union <input checked="" type="checkbox"/> Money Gram <input checked="" type="checkbox"/> Paypal <input checked="" type="checkbox"/> Moneybooker				
Average lead time from product order confirmation to production delivery (products exiting the factory):							
Product Category		Num	Unit				
Knee Brace		25	Days				
Wrist Brace		25	Days				
Ankle Support		25	Days				
Elbow Support		25	Days				
Back And Waist Support		25	Days				



Average Sampling Time	
Product Category	Lead Time
Knee Brace	4 Days
Wrist Brace	4 Days
Ankle Support	4 Days
Elbow Support	4 Days
Back And Waist Support	4 Days

The Shortest Sampling Time	
Product Category	Shortest Lead Time
Knee Brace	2 Days
Wrist Brace	2 Days
Ankle Support	2 Days
Elbow Support	2 Days
Back And Waist Support	2 Days



Section 4: Export Business Capacity

Export Business Capacity			
4.1 Market Distribution (Previous 12 Months)			
Market	Main Product(s)	Revenue (USD)	Total Revenue (%)
North America	Knee Brace,Wrist Brace,Ankle Support,Elbow Support,Back And Waist Support	Confidential	60
South America	Knee Brace,Wrist Brace,Ankle Support,Elbow Support,Back And Waist Support	Confidential	5
Eastern Europe	Knee Brace,Wrist Brace,Ankle Support,Elbow Support,Back And Waist Support	Confidential	4
Southeast Asia	Knee Brace,Wrist Brace,Ankle Support,Elbow Support,Back And Waist Support	Confidential	5
Oceania	Knee Brace,Wrist Brace,Ankle Support,Elbow Support,Back And Waist Support	Confidential	2
Mid East	Knee Brace,Wrist Brace,Ankle Support,Elbow Support,Back And Waist Support	Confidential	5
Western Europe	Knee Brace,Wrist Brace,Ankle Support,Elbow Support,Back And Waist Support	Confidential	8
Domestic Market	Knee Brace,Wrist Brace,Ankle Support,Elbow Support,Back And Waist Support	Confidential	11
4.2 Main Clients			
Client Name	Main Product(s)	Total Revenue (%)	
Confidential	Confidential	Confidential	



Section 5: Production Capacity

Production Capacity				
5.1 Annual Production Capacity (Previous Year)				
Knee Brace:200,000 pieces,Wrist Brace:300,000 pieces,Ankle Support:350,000 pieces, Elbow Support:300,000 pieces,Back And Waist Support:150,000 pieces				
5.2 Production Capacity				
Product Name	Production Line Capacity	Actual Units Produced (Previous Year)		
Knee Brace	30,000 pieces/Month	200,000 pieces		
Wrist Brace	40,000 pieces/Month	300,000 pieces		
Ankle Support	40,000 pieces/Month	350,000 pieces		
Elbow Support	45,000 pieces/Month	300,000 pieces		
Back And Waist Support	20,000 pieces/Month	150,000 pieces		
5.3 Production Machinery				
Machine Name	Brand & Model No.	Quantity	Number of Year(s) Used	Condition
Circular Machine System	CQS-SB-1	115	2	Acceptable
Cutting Machine	XCLP2-400	7	3	Acceptable
Heat Transfer Machine	801183	6	3	Acceptable
Sewing Machine	BML-9200D	100	3	Acceptable
5.4 Testing Machinery				
Machine Name	Brand & Model No.	Quantity	Number of Year(s) Used	Condition
Metal Detection Machine	CQS-SB-85	1	4	Acceptable
5.5 Subcontractors				
Subcontractor Name	Product Subcontracted	Volume Supplied	Cooperation Period (Years)	
N/A	N/A	N/A	N/A	
Item	Content	Observations /Comments		
5.6	If the factory has testing capability(including qualified staff, equipment and method or certified by any orgnization & amp; 3rd parties & amp; client)	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		
5.7	Subcontractors Type	<input type="checkbox"/> Order outsourcing <input type="checkbox"/> Process outsourcing <input checked="" type="checkbox"/> No need to outsource <input type="checkbox"/> Other		
5.8	Equipment Number	228		



5.9	Production Line Number	10
5.10	Work Instruction	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
5.11	Clear Production Process	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
5.12	Production Management System	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
5.13	Production Control Capability	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No



Section 6: Quality Assurance

Quality Assurance				
6.1.1 Quality Management System Certification				
Certification	Certified By	Certificate No.	Business Scope	Validity Date
BSCI	TUV	156-002637-000	Refer to photo	23/May./2021- 22/May./2022
6.1.2 Product Certification				
Certification	Certified By	Certificate No.	Product Name	Validity Date
CE	NQA	02836	Class I	08/Jan./2018
6.2 Quality Control Management				
Item	Content	Observations /Comments		
6.2.1	Is there quality control on all production lines?	<input checked="" type="checkbox"/> Yes, all production lines have adequate quality control <input type="checkbox"/> Yes, some production lines have adequate quality control <input type="checkbox"/> No		
6.2.2	Do the QA/QC inspectors work independently from the production line?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		
6.2.3	Who does the QC/QA Manager /Supervisor report to?	GM		
6.2.4	How many QA/QC inspectors in total?	4		
No. of Employees in Each Production Line:				
Production Line	Supervisor	No. of Operators	No. of In-line QC/QA	
10	5	95	4	
6.2.5 Average Guarantee Time				
Product Category	Num	Unit		
Knee Brace	5	Years		
Wrist Brace	5	Years		
Ankle Support	5	Years		
Elbow Support	5	Years		
Back And Waist Support	5	Years		
6.2.6 The Longest Guarantee Time				
Product Category	Num	Unit		
Knee Brace	5	Years		



	Wrist Brace	5	Years
	Ankle Support	5	Years
	Elbow Support	5	Years
	Back And Waist Support	5	Years
6.2.7	Are there any specific inspection standards and guidelines/records of workflow?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	


6.3 Supplier Management

Item	Content	Observations /Comments
6.3.1	Does the company have a supplier assessment procedure?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
6.3.2	Does the company have an updated list of approved suppliers?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
6.3.3	Has the company established and implemented a standard procedure for purchasing contract review and approval?	<input type="checkbox"/> Yes, with written standard procedures <input checked="" type="checkbox"/> Yes, with written procedure but lack of consistent standard <input type="checkbox"/> No
6.3.4	Does the company keep its supplier assessment reports?	<input type="checkbox"/> Yes, assessment reports are available for more than 3 years <input type="checkbox"/> Yes, assessment reports are available for the last 1-3 years <input type="checkbox"/> Yes, assessment reports are available for the previous 12 months <input checked="" type="checkbox"/> No
6.3.5	Are the company's purchasing documents sufficient to ensure product safety control and their customers' requirements?	<input type="checkbox"/> Yes, the purchasing document includes all the information required <input checked="" type="checkbox"/> Yes, however the purchasing document includes incomplete information <input type="checkbox"/> No
6.3.6	Is there a procedure to conduct random product inspections after final packaging?	<input type="checkbox"/> Yes, with clear standard and written inspection records <input type="checkbox"/> Yes, with inspection records but no procedures <input checked="" type="checkbox"/> Yes, with procedures but no inspection records <input type="checkbox"/> No, inspections are not necessary



6.4 After Sales Service		
Item	Content	Observations /Comments
6.4.1	Is customer feedback, including complaints, clearly recorded and maintained?	<input type="checkbox"/> Yes, with a standard feedback form and records <input checked="" type="checkbox"/> Yes, with a standard feedback form but no records <input type="checkbox"/> Yes, with records but no standard feedback form <input type="checkbox"/> No
6.4.2	Are there any clear procedures for handling customer complaints?	<input type="checkbox"/> Yes, with clear procedures and written records <input checked="" type="checkbox"/> Yes, with clear procedures but no written records <input type="checkbox"/> Yes, with written records but no clear procedures <input type="checkbox"/> No
6.4.3	Is there a closed-loop corrective action system in place?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
6.4.4	Can finished/package products be traced by lot identification to the appropriate raw material test reports?	<input type="checkbox"/> Yes, with procedures to trace raw materials <input type="checkbox"/> Yes, main raw material can be traced <input checked="" type="checkbox"/> No, only the production date can be traced <input type="checkbox"/> No
6.4.5	Is there a product alert and recall procedure?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
6.4.6	Do you have a complete after sales service capability?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
6.5 Overseas After Sales Service		
6.5.1	Is it possible to provide expatriate engineer services?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
6.5.2	If possible provide expatriate engineer, what kind of onsite after-sales services are included?	<input type="checkbox"/> Debugging <input type="checkbox"/> Maintain <input type="checkbox"/> Repair <input type="checkbox"/> Other
Quality Management Process	Description	Photo
	N/A	N/A



	Description	Photo
Received the second-party or the third-party inspection records (inspection report)	Test Report	



Section 7: Production Process Management

Quality Control Management		
Item	Content	Observations /Comments
7.1	Is the factory tidy and clean enough for production?	<input type="checkbox"/> Yes, very good <input checked="" type="checkbox"/> Yes, acceptable <input type="checkbox"/> No, needs improvement <input type="checkbox"/> No, very poor
7.2	Are the following items /documents provided at the appropriate location?	<input checked="" type="checkbox"/> Work instructions <input checked="" type="checkbox"/> Approved sample <input type="checkbox"/> Product picture <input type="checkbox"/> No the above-mentioned was not available.
7.3	Are written instructions available for onsite material inspection/testing? Are the relevant records maintained?	<input type="checkbox"/> Yes, with clear written instructions and records <input checked="" type="checkbox"/> Yes, with written instructions but no records <input type="checkbox"/> Yes, with records but no written instructions <input type="checkbox"/> No
7.4	Are written inspection/testing instructions available for finished products? Are the relevant records maintained?	<input type="checkbox"/> Yes, with clear written instructions and records <input checked="" type="checkbox"/> Yes, with written instructions but no records <input type="checkbox"/> Yes, with records but no written instructions <input type="checkbox"/> No
7.5	How are finished products inspected?	<input type="checkbox"/> 100% of products with detailed inspection <input checked="" type="checkbox"/> Random inspection <input type="checkbox"/> No inspection <input type="checkbox"/> No inspection necessary
7.6	Are units that failed inspection clearly marked and separated to prevent accidental dispatch?	<input type="checkbox"/> Yes, the units are separated and marked clearly <input checked="" type="checkbox"/> Yes, the units are separated but not marked clearly <input type="checkbox"/> No
7.7	How are finished products that failed inspection handled?	<input checked="" type="checkbox"/> Repaired and re-inspected <input type="checkbox"/> Thrown away <input type="checkbox"/> No inspection necessary



Section 8: R & D Capacity

R&D Capacity				
8.1 Current Situation				
There are 4 R&D engineer(s) in the company.				
Education Level	Headcount		Work Experience	Headcount
Doctorate			Over 30 Years	
Post-Graduate			21-30 Years	
Graduate	1		11-20 Years	
Junior College	1		6-10 Years	2
Technical School	1		2-5 Years	2
High School	1		Less than 2 years	
Patent Situation				
Patent No.	The Name of the Patent		The Patent Type	Available Date
ZL 2021 2 0396381.5	Refer to photo		The Patent for Utility Model	14/Dec./2021
ZL 2021 2 0397554.5	Refer to photo		The Patent for Utility Model	14/Dec./2021
ZL 2021 2 0397570.4	Refer to photo		The Patent for Utility Model	14/Dec./2021
ZL 2021 2 0397580.8	Refer to photo		The Patent for Utility Model	14/Dec./2021
Brand Situation				
Registration/ap plication No.	Brand Name	For Approval to Use Goods	Validity Date	Ref.
12137088	Refer to photo	Class 28	21/Jul./2014 - 20/Jul./2024	Photo in Section 11 (TrademarkPhotos)
12137071	Refer to photo	Class 28	21/Jul./2014 - 20/Jul./2024	Photo in Section 11 (TrademarkPhotos)
The Average Time For New Products Launched				
Product Category		Num		Unit
Knee Brace		10		Days
Wrist Brace		10		Days
Ankle Support		10		Days
Elbow Support		10		Days



Back And Waist Support	10	Days
The Shortest Time For A New Item Launched		
Product Category	Num	Unit
Knee Brace	7	Days
Wrist Brace	7	Days
Ankle Support	7	Days
Elbow Support	7	Days
Back And Waist Support	7	Days
Does the company provide ODM service for others?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	
Are there relevant design input/output, review, and verification documents available for the assessment company?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	
Based on inspection, are R & D employees equipped with adequate specialized equipment?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	
If yes, please list all key equipment used:	Cutting And Drawing Machine	
Do R& D employees use any specific software for designing new products?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	
If yes, please list the main software used:	CAD	
Please list all certifications and/or qualifications of the R & D department:	N/A	
Has the company established standard design procedures for new products?	<input type="checkbox"/> Yes, with clear written instructions <input checked="" type="checkbox"/> Yes, without written instructions <input type="checkbox"/> No	
Have the designed products been internal verified or validated?	<input type="checkbox"/> Yes, with clear written records <input type="checkbox"/> Yes, only part written records <input checked="" type="checkbox"/> Yes, without written records <input type="checkbox"/> No	
Have the designed products been tested by a third-party inspection body?	<input type="checkbox"/> Yes, all designed products have been tested <input checked="" type="checkbox"/> Yes, only part of designed products have been tested <input type="checkbox"/> No	
Are the designed products confirmed by the customers?	<input checked="" type="checkbox"/> Yes, all designed products have been confirmed <input type="checkbox"/> Yes, part of designed products have been confirmed according to client's requirements <input type="checkbox"/> No	



Does the company has qualification requirements for designers?	<input type="checkbox"/> Yes, with written job description <input type="checkbox"/> Yes, without written job description <input checked="" type="checkbox"/> No, but at least two years design experience is needed <input type="checkbox"/> No
Are the designers' qualifications recognized by the company?	<input type="checkbox"/> Yes, with written records <input checked="" type="checkbox"/> Yes, without written records <input type="checkbox"/> No
What level of design services are provided?	<input type="checkbox"/> Only add logo/change color/material <input checked="" type="checkbox"/> Sample processing <input checked="" type="checkbox"/> Graphic processing <input checked="" type="checkbox"/> Create an entirely new product

New Products Launched quantity for each year

Product Category	Num	Unit
Knee Brace	30	Styles
Wrist Brace	35	Styles
Ankle Support	35	Styles
Elbow Support	20	Styles
Back And Waist Support	10	Styles

8.2 R&D Real Case Description

Customer's Name	Confidential
Customer's Location	Confidential
Customer's Industry:	Confidential
Order's Requirement Description:	Confidential

8.3 Design Process

Process 1	Process 2	Process 3
Confidential	Confidential	Confidential
Description: Confidential	Description: Confidential	Description: Confidential











8.4 Design Devices		
Device 1	Device 2	Device 3
Confidential	Confidential	Confidential



Section 9: Company Development / Expansion Plans

Company Development / Expansion Plans		
Item	Company Development Action	Timeframe
1	The organization is going to expand overseas market	2022
2	The organization is going to expand international sales team	2022

Section 10: Production Flow

Production Flow					
No	Production Process	No	Production Process	No	Production Process
1	 Raw Material	2	 Knitting	3	 Cutting
4	 Sewing	5	 Heat Transfer	6	 Inspection
7	 Packing	8	 Storage	N/A	N/A

Patent Photos

Certification & Photos -- Patent



Certification & Photos -- Patent



Certification & Photos -- Patent



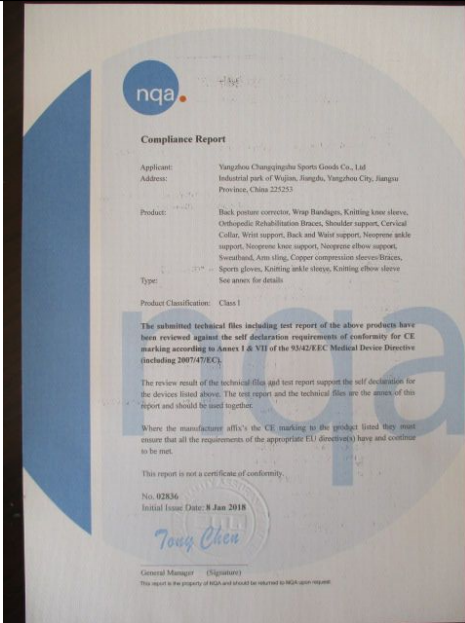
Certification & Photos -- Patent





Product Certification Photos

Certification & Photos -- CE

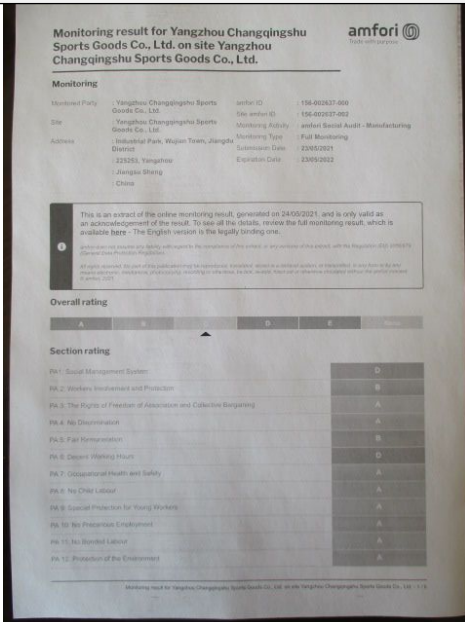


N/A

N/A

Quality Management System Certification Photos

Certification & Photos -- BSCI



N/A

N/A



Trademark Photos

Certification & Photos -- Brand



Certification & Photos -- Brand



Section 12: Company and Product Samples

Company and Product Samples	
<p>Company Gate</p>  A photograph of the company's entrance gate. A large stone wall features the company name in Chinese characters '扬州长青树体育用品有限公司' and English 'YANGZHOU CHANGQINGSHU SPORTS GOODS CO., LTD.'. A blue sign with the number '2' is visible on the left. In the background, a white building has '通过ISO9001' (Through ISO9001) written on it.	<p>Office Building</p>  A photograph of a modern, multi-story office building with a white facade and large windows. A sign on the building reads '通过ISO9001质量管理体系认证' (Through ISO9001 Quality Management System Certification). Several cars are parked in front of the building.
<p>Office</p>  A photograph of an office interior showing several cubicles with glass partitions. Employees are seated at desks, working on computers. The office is well-lit and organized.	<p>Workshop</p>  A photograph of a large, busy workshop or factory floor. Numerous workers are operating sewing machines at long tables. The room is filled with blue crates, boxes, and various pieces of equipment. The ceiling has exposed pipes and lighting fixtures.



Showroom



Meeting Room



Product Sample - Knee Brace



Product Sample - Wrist Brace

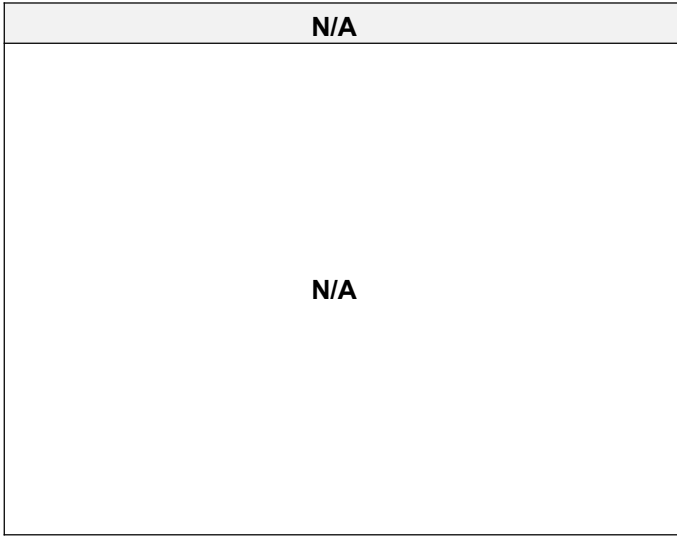


Product Sample - Ankle Support



Product Sample - Elbow Support







Section 13: Competitive Advantages

13.1 Product Group Capacity		
13.1.1 Products Sold (Within12 Months)		
Products Name	Quantity	Revenue (USD)
Knee Brace	215,000 pieces	Confidential
Wrist Brace	235,000 pieces	Confidential
Ankle Support	275,000 pieces	Confidential
Elbow Support	245,000 pieces	Confidential
Back And Waist Support	123,000 pieces	Confidential
13.1.2 Suppliers Cooperated With (Within12 Months)		
No. of cooperation suppliers (total)	105	
No. of suppliers (which cooperated over 2 times)	95	
No. of provinces which cooperation suppliers belong to	6	
Would the company like to provide design solution service for integration project?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	
If yes, these projects include	Knee Brace,Wrist Brace,Ankle Support, Elbow Support,Back And Waist Support	
Would the company like to provide a total solution for purchasing?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> Part, _____ <input type="checkbox"/> No	
If yes, please describe it	Knee Brace,Wrist Brace,Ankle Support, Elbow Support,Back And Waist Support	
13.1.3 Real Case Description:		
Customer Name	Confidential	
Customer Country	Confidential	
Customer Region	Confidential	
Products Category	Confidential	
Order Value (USD)	Confidential	
Order Processing Process	Confidential	
Customer's Feedback	Confidential	
13.2 Real Case for Lower MOQ & Lead Time		
Products Name	MOQ (In the last 12 Months)	Shortest Lead Time
Knee Brace	500 pieces	7 Days
Wrist Brace	500 pieces	7 Days



Ankle Support	500 pieces	7 Days
Elbow Support	500 pieces	7 Days
Back And Waist Support	500 pieces	7 Days
MOQ (In the last 12months)	<input type="checkbox"/> Less than 10 <input type="checkbox"/> 10-20 <input type="checkbox"/> 20-50 <input checked="" type="checkbox"/> 50-100 <input type="checkbox"/> 100-300 <input type="checkbox"/> More than 300	

13.3 Real Case for Large Contract

Products Name	Order (In the past 12 Months)	Shortest Lead Time
Knee Brace	35,000 pieces	45 Days
Wrist Brace	40,000 pieces	45 Days
Ankle Support	40,000 pieces	45 Days
Elbow Support	40,000 pieces	45 Days
Back And Waist Support	20,000 pieces	45 Days

13.4 Overseas after-sales service capacity

If yes, what onsite after-sales services are included	N/A
Equipment -installation, maintenance and other services	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
Technical advice	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
Personnel training	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
Other:	
Average response time:	
Num	Unit
N/A	N/A

13.5 After-sales Service Capacity

Does the company accept small order?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
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Section 14: Service Capabilities

14.1 Experience with Large-scale Procurement Contracts		
Have you had a procurement contract with a Fortune 500 company?	<input type="checkbox"/> Yes	<input checked="" type="checkbox"/> No
Do you have an overseas onsite service center?	<input type="checkbox"/> Yes	<input checked="" type="checkbox"/> No
The country/region of your overseas service center	N/A	
14.2 Overseas Showroom		
Do you have an overseas showroom?	<input type="checkbox"/> Yes	<input checked="" type="checkbox"/> No
Country/Region	N/A	
14.3 Offline Trade Show		
Have you participated in offline trade shows?	<input type="checkbox"/> Yes	<input type="checkbox"/> No
Tradeshow name	N/A	Official images from the trade show
Date attended	N/A	N/A
Host Country/Region	N/A	



Section 15: Supply Chain Capability

15.1 Centralized Procurement	
In the past 12 months, have you sold products from at least three sub-categories?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
15.2 Overseas Warehouse	
Do you have an overseas warehouse?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
Country/Region	N/A

-- End of Report --